

reporter 2009

This Issue

It's full steam ahead at Royal Resorts as we continue the various initiatives announced last issue. We introduce you to our latest resort, K2 at Ratan Haveli in historic Jaipur. We unveil our new look 'Points', update you on all the refurbishment that has been happening across the resorts, and announce plans to upgrade the idyllic Royal Reef Resort on Gili Meno in Indonesia. Member's share their holiday experiences, and we bring you up to date with general news around the group. There's also the usual competitions and prize draws to enter, which we hope you continue to enjoy, nearly as much as your holidays!



Globe Trekking

The figures are out, and Royal members quite simply seem to love taking those holidays – in fact you seem to be taking more and more! Nearly 20,000 holidays have been booked over the last 12 months, (an increase of nearly 20% on last year!) with the following countries forming your

'Top 6'

- India
- Australia
- Thailand
- Malaysia
- Canary Islands, Spain and Mainland Spain
- Indonesia

As holidays are what membership is all about, whether your own weeks or points, we're delighted that we're helping deliver some well deserved good times, and wish you all many more happy holidays!

Latest Addition To The Karma Royal Portfolio

K2 At Ratan Haveli



multi-cuisine restaurant serves breakfast, lunch and dinner either indoors, in the courtyard, the garden or on the roof terraces. There is also room service and concierge service for members and guests. Other services include laundry and dry cleaning, Wi-Fi internet and PC's, mailing and stamps, fax and photocopy, luggage storage, travel desk and money exchange facilities.



Its eco-friendly practices include solar energy water heating, the best possible waste disposal systems, water-softening purification systems, RO drinking water units, rainwater harvesting from the roof terraces and energy efficient equipment & lighting.

K2 literally offers the best of all worlds. It has encapsulated a bygone era with the best of mod cons. It is also the perfect base from which to explore the excitement and bustle of the markets and street bazaars, and to

Everyone has heard of romantic Jaipur, also known as the 'Pink City', and been fascinated by the colourful history of the 'Land of the Kings'. We are therefore delighted to be able to announce this issue, that the latest Karma Royal Group Resort, K2 at Ratan Haveli, is located right in the heart of Jaipur (just a stone's throw from the old 'Pink' city).

K2 at Ratan Haveli, is an authentic Haveli (a traditional ornately decorated residence) with a history going back almost to the establishment of Jaipur itself. Located in an area called Brahampuri (Holy Abode) it is in the oldest section of Jaipur City.

Each suite at K2 has its own unique features - every room boasts magnificent flooring and sumptuous furnishing reminiscent of, and in a lot of cases dating back to, a bygone era. Original coloured glass panes are still in evidence as are old style electrical switches. The modern bathrooms attached to every room contain the best of flooring, tiling, shower curtains and sanitary fittings.

There are in total 20 air-conditioned hotel suites. Each en-suite room is equipped with cable television, mini-bar, tea/coffee making facilities and telephones. The air-conditioned



visit forts, palaces, mansions and temples. Yet once inside K2, protected by its thick walls and comfortable in its deep shade - you could be forgiven for forgetting that you are in the centre of a city. Peace and tranquillity abound! 🏰

K2 will be a Points Club Destination in due course - but as a special member benefit it is being made available for all member bookings between 1st November 2008 and 31st April 2009. All members may book space at K2 during this period. Simply call your Royal Exchange servicing office for more details.

rex@royalperspective.com

Chairman's Message



Dear Members,

Welcome to another edition of the Royal Resorts Newsletter. Along with many changes that I am happy to inform you about, we have listened to your feedback and will be making this Newsletter a more regular feature – as a bi-monthly E-magazine that will be sent to all members with an email address. There will also be some hard copies printed, available for those of you who don't have access to email. The newsletter is being re-branded as The Royal Reporter to reflect its more frequent publication.

At this point I would like to reflect back over the past twelve months and pick up on the aspects of last year's newsletter that have become reality. Firstly we promised that there would be more resorts in more locations for you to enjoy using your Royal Resorts membership. This has not been a small task but I am delighted to say that you will be able to read about the new K2 at Ratan Haveli property inside the pages that follow. This is a heritage property in the middle of Jaipur which will be part of our new Points portfolio and we are sure it is going to be a great success! Jaipur, the gateway to Rajasthan and part of the Golden Triangle of Delhi, Agra and Jaipur, is replete with pageantry, history and romance, and is a world famous tourist destination. We feel very confident that this new addition will be popular with members from Europe and Asia as Jaipur is a city that exudes romance and adventure.

Added to the Royal Samui Beach Club in Koh Samui and the soon to be upgraded Royal Reef Resort, one can see that we are expanding the scope of options, especially for Points members. In addition, for the very first time we will be making it possible for Points members to book accommodation in the Karma Resorts against their Points entitlements.

We also promised more Imperial units and further upgrades at all resorts and I am delighted that this work has moved forward at an impressive rate. We now have many more Imperial units in Goa (including MonteRio and Benaulim) and a very special unit in Bali. Plus RGBC at Benaulim has had a major apartment overhaul and some much-needed

enhancements to the pool area and pool bar. Full details can again be found in this newsletter. MonteRio has newly refurbished units and major waterproofing work has been actioned at Haathi Mahal. I am sure all these improvements will be evident when you visit Goa on your next trip. The ultimate aim is that we have a very definitive signature feel to all of the apartments in Goa. So whether you are in the North at Monterio, or in the South at Haathi Mahal, Benaulim or Royal Palms, you know you're at the Royal Goan Beach Club, with comfort and a 'home from home' atmosphere being key.

We promised greater flexibility and we have kept true to this mission by making Royal Exchange even more user-friendly with a new website and even more resorts available for exchange via 'REXNET' (most of which can now be searched via a new on-line search engine at www.royalresorts.com.au), and by adding some new benefits. These include being able to access discounted meal packages while at some of the resorts, as well as some of the convenient extras we all need from time to time, e.g. hotel bookings with discounts, car hire, etc.

At a time when the world economy is unsettled, I'm sure it will be reassuring for you to know that all of the resorts are debt free, and we have a very dedicated management team on board that takes pride in looking after the resorts and services, and keeping costs down as far as possible. It's always nice to know in a world of uncertainty that there is one thing you don't need to worry about!

I feel I can face you all and tell you that the Group is strong, the Product is good and member satisfaction is at an all time high. I would imagine there are quite a few chairmen and CEO's out there who would readily change places with me!

I wish you many happy holidays.
With very best wishes,

John Spence
Chairman, Karma Royal Group

New Karma Royal Sunset Home in Bali



The Karma Royal Bali Head Office has moved to a new location after finally outgrowing its original home at Jl. Kartika Plaza in Kuta. The new premises are located in a well appointed, modern building on the fast developing Sunset Road; offering more space to staff and better facilities to enhance IT and communication systems, essential for good member services. The new building accommodates senior PT IVO (Indonesia) executives and administrative staff including REX and the Management Charge Department. The new address is :

**Karma Royal Building - Nr. Carrefour,
Sunset Road, Kuta
Bali 80361, Indonesia
T +62 361 762131 / 764082
F +62 361 762215 / 762128**

Please note, there is no change to the Karma Royal Office in Goa.

FREE HOLIDAYS Up For Grabs !!!

As the figures show, Royal members love taking holidays, and with this in mind, we are putting on yet again our annual 'Free Holidays Up For Grabs' holiday draw. To enter you need only book a holiday through Royal Exchange (REX) during the months of November 2008 to the end of January 2009. For the lucky winners of this draw, any booking fees paid will be available for use against future bookings processed through Royal Exchange (REX) at rex@royalperspective.com before the end of 2009.





Refurbishments at The Royal Goan Beach Clubs

The Royal Goan Beach Club



The last 12 months have been quite eventful in the Royal Goan Beach Club calendar in respect of refurbishment work. Here we take you on a tour of what has been happening, where.

At RGBC Benaulim

Benaulim was closed from June to early September for major work to both interiors and exteriors. Jobs completed include the following:



Newly tiled and water-proofed terraces at RGBC Benaulim



A new fresh look at RGBC Benaulim



A view of the new look bedrooms at RGBC Benaulim

Exteriors

- Tiles on first floor balconies have been removed, terraces damp proofed, and tiles replaced to help deal with seepage issues to ground floor apartments.
- The pool filling line has been replaced as it was leaking. At the same time the pool area has been leveled to make sitting on pool beds more comfortable; a new paved area has been installed around the pool and bar to allow for pool side dining, dancing and entertaining; and the pool bar roof has been extended to allow for shade during the heat of the day while sitting at the bar. Many agree the new look pool area is simply stunning!

Interiors

- Woodwork has been re-polished, curtains have been replaced with blinds, and all have been re-painted throughout, with feature walls in the living room and bedroom
- In all apartments, sofa beds and cane chairs have been re-upholstered in new fabric; and dining chairs, dresser chairs and where applicable day-beds have been re-upholstered with rexin in a matching shade
- Beds have new spring mattresses, extra pillows have been purchased, and bedrooms generally made to look more attractive with new scatter cushions and bed sash
- New air-conditioning units have been fitted, and new switch plates and energy saving key tags also installed
- Ground floor apartments have had new tiles fitted to the kitchen wall area

- There are new commodes in bathrooms; anti skid bathroom tiles have been fitted in all units where this work was pending; and new exhaust fans have been fitted in bathrooms (along with glass bricks where necessary)
- New bench top gas burner stoves have been placed in all kitchens
- New crockery has been put into Studios and One-Bedroom apartments to match that available in Two-Bedroom apartments
- Glass tops have been put on all TV cabinets, coffee tables and side tables to protect the new polish.

Returning members and guests have already been highly complimentary about the new look, and the improvements around the pool have been a huge success too!

At RGBC Monte Rio

At Monterio the following work has been completed or is in the final stages.

Exteriors

- Pathways have been re-paved and re-tiled where necessary and new pathway lighting fitted
- Exterior paintwork has been touched up and gardens re-landscaped
- At the top pool area, the decking has been re-polished, and the lavatory doors facing the top pool have been given a lift
- The public toilets servicing the restaurant have been re-tiled and given a lift generally
- The main water pipe servicing the apartments which was getting old and corroded has been replaced
- The Reception has been given a new 'Portuguese' feel by being re-painted throughout with a new vibrant colour scheme
- New sofas and chairs have been ordered for the Reception / Lobby area to complement the new Portuguese feel.

Interiors

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- Extra pillows have been purchased, and bedrooms generally made to look more attractive with new scatter cushions and bed sash
- New fridges and non stick pots and pans have been placed in all apartments
- New outdoor furniture has been placed on balconies in all apartments
- All air-conditioning units have been serviced.

As with Benaulim, returning members to Monterio are enjoying the new feel to the exteriors and apartments.

At RGBC Haathi Mahal

At Haathi Mahal, major work was completed to first and second floor balcony terraces of the villas which were causing seepage in apartments below, with tiles being removed, terraces being damp-proofed, and new terracotta tiles being fitted. Next year interiors will get the 'signature' makeover already tackled at Benaulim, Monterio and Palms.

At RGBC Royal Palms

At Palms, work which was commenced last year to the interiors was continued. A new STP plant was also fitted. 🌴



RGBC MONTE RIO



RGBC MONTE RIO

Great Value Summer Breaks

Come and see the improvements in Goa for yourselves, why not take advantage of our Great Value Summer Breaks available at the Royal Goan Beach Club during the months of June, July, August and September 2009!

One Week, One Bedroom Apartment sleeping four - Just US\$99

Two Weeks, One Bedroom Apartment sleeping four - Just US\$150

Please note: All bookings are subject to availability, and must be confirmed before the end of January 2009. A maximum of 2 consecutive weeks can be requested (or two apartments for 2 weeks if you wish to bring a guest - conditions may apply). Management Charge must be paid to date. Monies paid against these offers are non refundable and a cancelled booking cannot be rebooked at a later date. For further information on the above, or if you are simply wanting further information on other great value offers now available to our members, please contact Royal Exchange (REX) rex@royalperspective.com

What's the **Point** ?

Expansion of destinations, greater flexibility and new holiday experiences in Goa and Bali makes our POINTS BASED HOLIDAY CLUBS even more exciting.



Think back ten years and ask yourself did your mobile in 1998 have all the features it offers you today? And do you have a laptop, do you use e-mail? Just as life has evolved and moved on, so has our Holiday Ownership product which has morphed from weeks to points, with a heap of additional benefits that members can now enjoy.

The BIG news for Points members, irrespective of which Points Club they have bought into, is the introduction of even more member benefits specifically being introduced for Points.

More Destinations

The intention of the new look Points Club is to offer more resorts in popular destinations in India and abroad which are of the Royal standards enjoyed in Goa. The launch of K2 at Ratan Haveli in Jaipur is just a beginning.

Watch carefully for the exciting plans we have for Royal Reef at Gili Meno (a small gem of an Island close to Lombok in Indonesia.) 2009 will see a complete upgrade and remodeling of the resort. This will be a perfect destination for a luxury tropical Island holiday, reminiscent of Robinson Crusoe with a host of mod cons!

For the discerning holidaymaker the luxury of Karma's boutique (Leading Hotel of the World) resorts also becomes an option for the points member with sufficient points in his/her account.

New Holiday Experiences

I think it's true to say that most people would love to be a millionaire. The question is, if you were a millionaire on holiday, (in Goa, for example) what might you do? Play on a luxury boat, perhaps? Travel cross country in a jeep?

With this in mind, we are introducing a range of 'Big Boys Toys'.

Plans include:

- A 40 foot cabin cruiser - enjoy an exclusive day out on the river/sea cruising. Just your family and the fully trained crew.
- Water sports - jet ski, water ski, speed boating and paragliding.
- Jeep safari - take out a 4 wheel drive - jeep - travel cross country and see Goa in style.
- Cruise the highways and byways (like 'Easy Rider') on a top of range Enfield or Harley motorbike.

And we'll be open to new suggestions – please keep us posted!

The Best Accommodation in India

While Imperial two-bedroom apartments have been available at Haathi Mahal for the last couple of years, the portfolio has now been expanded with one bedroom apartments also now completed, and both one and two-bedroom apartments being available at Monterio and

Benaulim. Imperial apartments boast the very height of luxury, with teak wood furniture, four poster beds, music systems, flat screen TVs – comparable to top suites at the very best Five Star! For the first time these exceptional units will be made available to Standard Points members, the Imperial apartments being graded above the standard units in a revamped Points Table.

NB. Points members who have already upgraded to Imperial Club will have access at their existing level of Points, effectively giving them a greater value per point than Standard Points members.

New benefits are being introduced as we go to print. For information see your in house representative when next in Goa or email your Royal Exchange servicing office on : rex@royalperspective.com.

NOTES FOR POINTS MEMBERS NO CONVERSION FEES!

New assets are being added to the Points Club and we believe many members will want to use their points more and so they may increase their points' quotas. We are not however intending to change conversion fees or joining fees - so existing members will still be able to use their existing points to access these benefits. We hope all members will appreciate that we are building the value of the club for them!

What About WEEKS?

We (in common with other leading companies in the industry and RCI) have two products, 'Weeks' and 'Points'.

We continue to actively sell weeks principally to the first time member who is testing the system. Points tend to be bought by members who love the product and who seek to use it more and who benefit from additional flexibility.

We wish to make it clear that every week owner will be given all the benefits of week membership. He/she is under no compulsion to convert to points.

The Company will continue to offer weeks and to service members owning weeks, and there is no bias or favoritism to Points Owners. The week product will not be devalued.

If anyone has any questions – please contact your Royal Exchange Servicing office, rex@royalperspective.com

The Management Charge Free Prize Draw 2009

Wouldn't it be nice to have your Management Charges paid for you for a change? With the Management Charge Free Prize Draw, three lucky winners will have Management Charges paid for them for up to three years. All you need to do for automatic entry, is simply settle your Management Charge payment by 31st December 2008.

First Prize (X1)

3 YEARS of Management Charges PAID FOR YOU (for the years 2010, 2011 and 2012)

PLUS

1 FREE week of BONUS accommodation at a Royal Resort, or a Resort available through REXNET for 2009*

Second Prize (X1)

2 YEARS of Management Charges PAID FOR YOU (for the years 2010 and 2011)

PLUS

1 FREE week of BONUS accommodation at a Royal Resort, or a Resort available through REXNET for 2009*

Third Prize (X1)

1 YEAR of Management Charges PAID FOR YOU (for the year 2010)

PLUS

1 FREE week of BONUS accommodation at a Royal Resort, or a Resort available through REXNET for 2009*

Runner Up Prizes (X4)

1 FREE week of BONUS accommodation at a Royal Resort for 2009*

The Draw will take place on Thursday 8th January 2009, and the names of the lucky Prize Winners will be posted on the Royal Resorts website, www.royalresorts.com.au shortly thereafter.

To be eligible for entry into the Draw, your payment must have been received by the Management Charge Department by 31st December 2008. Payments received after this date will not qualify for entry.

Should you need any help with the making of your payment please contact

The Management Charge Department

E-mail: mcharge@royalperspective.com

Tel: (62) 361 764082;

Fax: (62) 361 762128

You may also visit our website

www.royalresorts.com.au

to view your Invoice details (within the 'Management Charges' section).

**Please Note: BONUS WEEK prizes are for accommodation only. All Bonus Weeks are for 7 days for a maximum of 4 people, and are subject to availability. None of the prizes have a cash equivalent, and cannot be exchanged for cash.*

Good Luck!

Karma KANDARA

BALI, INDONESIA

The Leading Small Hotels of the World

The opening of Karma Kandara in May 2008 was an exciting event for Karma Royal Group. Kandara is a truly spectacular resort and even before John Spence and special guests

American Actor Jeremy Piven and Australian super model Kristy Hinze cut the opening ribbon, it had been voted by CNBC as "Best New Resort in Indonesia".

Karma Kandara has it all - location, scenery, facilities, accommodation, a private beach and exquisite service. No wonder it is affiliated as a "Leading Hotel of the World". It follows the Karma model of being a luxury five star resort consisting of exquisite three and four bedroom villas, with a fine dining restaurant, bar, health club, spa, jacuzzi, pools.

The resort sits atop a spectacular 300 feet cliff offering uninterrupted views across the Indian Ocean. What is however unique is that at the foot of the cliff there is a perfect white sand beach with lagoon which is inaccessible from the shore. So in reality, it really is an idyllic private beach. But don't worry, you don't have to walk up and down 300 feet - access is provided by an inclinator train - the only one of its kind in Bali (and the view is absolutely breathtaking!).

On the beach is Nammos Beach Club. This is a funky shack serving the freshest of sea food, pizzas

and it's also the home of the most wonderful of cocktails. It's just perfect for a day at the beach!

Karma Kandara is available to all Holiday Ownership members (whether owning weeks and points) at a whopping 50% room rate discount. For members bringing friends and staying in a three bedroom villa it really does represent an attractively priced luxury holiday for a large party group.

For information and bookings contact your Royal Exchange servicing office.

Shortly to be wheeled out, via our new look 'Points' owners can now book into Karma Resorts by spending their points on the accommodation (however Karma Resorts will carry a higher points value to reflect the superior quality and service).

Karma villas are sold to private purchasers mainly for Investment. The scheme offers 4 weeks of holiday time + 11 months rent back. Investors enjoy capital growth, fabulous holidays and good rental returns.

In these crisis ridden times where investors puzzle where to put their funds - a cliff top villa or condominium represents a very sound financial investment and offers a better return than can be secured from bank deposit these days.

A special scheme applies for Holiday Ownership owners (Points or Weeks) to upgrade into Karma product. For information on upgrades to Karma contact Karma Sales Dept. at info@karmadevelopments.com



CAMP ROYAL⁰⁸

Royal Goan Beach Club at Ananthi Mahal



Camp Royal 2008 this year was an even more special affair than usual, with a special Christel House Camp Royal event which also coincided with the re-opening of Royal Pipkins Beach Bar and Sports Lounge at Cavelossim, Goa.

The event started around 5.00pm on the beach in front of Royal Pipkins with the children taking part in a sandcastle building competition as well as other games, for which members came to Pipkins specially to take part.

Later on, as the sun went down, there was music from a local Goan five piece band, Headlines, fire acrobatics which enthralled all from the Yellowboyz, and after a sumptuous Dinner buffet, a firework display.

The kids had a great time, as did members, with

many expressing great pleasure in having been able to finally meet some of the children they've been helping support.

About Christel House

Christel House is a non profit organization which offers an education to children who come from some of the most extreme and underprivileged backgrounds imaginable. They have a unique approach that has set Christel House apart from many other NGO's, as aside from education, Christel House also offers guidance with continuing education and job placement after graduation, thus truly ending the cycle of poverty.

In 2001, Christel House opened its door with just 320 children. Today that figure has reached 830. As Royal Resorts and members have sponsored all the meals the children need each year since the charity started, this means that the Royal Group and its members will be providing a massive 346,940 meals in next years programme!

It's therefore heartening to know, that the education centre is churning out a whole group of highly talented and motivated individuals who boast among them, artists, writers and athletes, something for which we can all feel truly proud.

Student Achievements

Christopher Kumar, a Grade 9B student at Christel House, was quickly identified as being a natural athlete, and Christel House wasted no time in helping Christopher participate in a cricket training academy. His talent for the sport was such that he was selected to play in the Pepsi Cup Tournament, where he was the highest scorer batting in 78 runs in a match. He then was selected to compete on the national team, representing India in its tournament against Sri Lanka.



This was indeed a remarkable achievement for a young man, coming from the most dire conditions imaginable, yet because of Christel House able and selected to play for his country!

Suresh Govindaraj, Swathi Ramesh and Rakshitha Basavaraj, three Christel House students, were selected and trained by Listen Up and supported by Adobe Youth Voice to learn the techniques of documentary film making. They had an intensive workshop for four days where all the nuance of film making was taught.

The three budding film makers decided to project the change Christel House brought in their lives, with 'Raskhitha's Story' a documentary which describes the difficulties one of the trio, Rakshitha had in pursuing education until Christel House India entered her life.

The film was short listed from a range of 500 films from 48 countries and was selected one among 57 films from 27 countries to be presented at Naples for the "Kids for Kids International Film Festival" from November 29th to December 2nd 2007.

These are just two of many success stories coming out of Christel House, with many more sure to come in the near future from this talented group of young individuals.

We would therefore ask you to please keep the donations coming. Every penny helps drive these children, who otherwise would never have a chance in life, to develop some remarkable talents - you never know, with your help, what the next batch of talent may bring! If you wish to make an additional donation, please contact christelhouse@royalperspective.com

What members had to say about Camp Royal 2008



We highly appreciate the efforts of Christel House School, Bangalore and the hospitality extended to the Children by 'Royal Goan Beach Club' at Royal Pipkins at Cavelossim Beach for the Camp Royal Event 2008.

We thoroughly enjoyed the chit-chat we had there with the children on the evening of the event. We found the children to be confident and bold. They did not hesitate talking to strangers like us. Besides wit and humour, they had presence of mind. Kudos to Christel House School!

Our humble submission is besides giving them sound foundation, cultivate set of values in them. Each child is unique, so make them aware of their potential. Help them to help themselves.

Best of Luck, - **Dr. (Mrs) Veena Prakash Sharma, and Mr. C. P. Sharma**



We have spent several holidays at the Royal Goan Beach Club at Haathi Mahal but this time we particularly enjoyed the trip thanks to the Christel House Annual Camp

Royal Charity Event, 2008.

The event started at 5.00 p.m. on the beach at Royal Pipkins, and it was a pleasure for us to assist in the party given for the children of Christel House School. Many of the children were to see the ocean for the first time and they had great pleasure in building beautiful sand castles together with their teachers / volunteers or playing on the beach before dinner was served.

After dinner, we were entertained by a group showing aerobatics, fire dance and martial arts. Fireworks on the beach followed and music from the band 'Headlines' was played. A lot of swirling faces were seen and the children seemed to line this event as much as the adults.

Over the period of their stay in Goa, the children were accommodated at Royal Palms, but were brought as guests to play in the swimming pool at Haathi Mahal the day after the Royal Pipkins event. It was lovely to have the opportunity of being able to watch them playing in the water.

Thanks to the organizing staff members of Royal Resorts this event became a big success and we can only encourage them to continue in the same way for this very worthy cause.

Hans Frehner & Claire Frehner

Member's Letters

US\$100 Voucher Winners

If you would like to win a US\$ 100 Holiday Voucher redeemable towards holiday bookings with Royal Exchange, simply send your REX Servicing Office details & photos of your last Great Holiday. Entries which make it to print or web will win a voucher.

rex@royalperspective.com



The Royal Goan Beach Club at Haathi Mahal

Our daughter & family emigrated to Australia 3 years ago and this year we were able to visit them for Christmas. We thought it would make a great present to take them on a weeks' holiday using a GAP resort. We left the booking rather late but thanks to the relentless efforts of Sharon, a Royal Exchange executive, we were all able to have a holiday at the Tamarind Sands resort in N.S.W. The resort lived up to our expectations and the entire family had a super holiday!



Since becoming members of the Royal Goan Beach Club we are now taking holidays in First Class resorts and locations we had previously only dreamed about. We would have no reservations in recommending the Royal Group to all of our friends and family, and have now booked a holiday for our other daughter.

We have found all the staff to be most helpful & courteous and would like to say a special thank you to Sharon and Natasha who have arranged the above holidays. Looking forward to taking many more wonderful holidays and to seeing all of our friends at the Haathi Mahal!

Regards - **Jan & Clive Burton.**

Royal Holiday Experience

Our holiday experience for 2008, spanning two weeks from 18 April to 5 May, was one of our all time holiday highlights! It started with a week at the Royal Samui Beach Club in Koh Samui, which was exceptional. A significant highlight is shown in the attached photo which shows Sandra and I aboard our Elephant on the Island Safari Excursion.

For the next week we returned to the Royal Bali Beach Club for our 'Bali Fix', and were not disappointed. Our reception in particular when we went for breakfast (late) the next morning was memorable as we were greeted enthusiastically by the restaurant staff who knew us from the year before (Gede and others) and who continued to look after us during our stay this time. I thought the recent innovation of all inclusive meal packages at Candi Dasa, which we took advantage of, was great. Another highlight was our membership upgrade to an Imperial Unit, arranged by Sanjay (thank you).

Above all, we increased our ever expanding number of friends from amongst the staff of Royal Resorts (wonderful people) and thank you all!

Kind regards,

Richard Gilbert and Sandra Wendt

The Royal Bali Beach Club and The Royal Reef Resort



We wish to tell you about an important event in our life, an event in which our Royal Goan Beach Club membership played a big part. Me and Lena had always wished to make our wedding ceremony somehow unusual, so we would remember it forever. It happened that in the spring of this year we became members of the Royal Goan Beach Club, and as a result we received an opportunity to take a holiday within Royal Resorts and at the same time have our dream ceremony.

We decided on Bali as we had heard a lot about this fantastic island. Our membership gave us the opportunity of spending each week of our holiday in a different area. The first week we spent in Candidasa, and we decided to visit in person, Dominika, a Royal Exchange executive, who had successfully planned and organized our holiday while we were in Bali. In addition we wanted to ask her about the possibility of organizing our wedding ceremony. We were counting on her help and our membership, and we were right!

For the second week we stayed on the remarkable island of Gili Meno, and Dominika had promised that when we returned for the third week in Jimbaran, all would be organized according to our desires. We spent one of the most beautiful weeks on the island. Amazing ocean, white sand, tremendous sky, multi-colored corals and fish... this little island will remain in our hearts for a long time!

On our return to Bali we met again with Dominika and it was promised that preparations for the ceremony were almost complete. The only thing left was to decide on the decoration, what flowers to use, how the tent would be decorated, what time the ceremony would be held. Everything was organized accordingly and on the last day of April the ceremony that we had waited for took place. All was simple, perfect, the sunset, huge ocean, a tent on the sand, frangipani flowers... all was very beautiful! We were so happy! Afterwards there was a romantic supper on the beach, accompanied by live music. The attention of the staff was exceptional, upon our return to the resort we found our entire apartment decorated with flowers and flower petals.

We would like to say, that this holiday with wedding ceremony has become one of the most important events in our life, and probably the most romantic. We would like to say many thanks to Royal Resorts and personally to Dominika, for their help in the organization of our trip and ceremony, from which we will keep pictures and memories forever.

Elena and Dmitriy Piguzov

Royal Goan Beach Club at Benaulim

It was 6 p.m. when we arrived at the Royal Goan Beach Club Benaulim for our two week holiday at the end of January. After 30 hours travelling we needed no hassle and the welcome at reception was professional, efficient, relaxed and nothing too much trouble. It all came flooding back why we like Goa. Travel was a scheduled flight from London to Mumbai, then a local flight from Mumbai to Goa (Dabolim International airport, still military but getting better). The price is similar, the journey a little longer but there is no queuing at immigration in the sun at Mumbai and the local flight is domestic so it is straight through at Dabolim. The transfer by local taxi takes approximately 30 minutes and can be interesting depending on your driver. Goa is the only place we have never hired a car although taxi fares are low and you can retain the driver all day for very little extra.



The world is a big place and our time here is finite so Pauline and I decided that we would not visit the same place twice, life is too short. However, Goa is different and this is our third visit. The sun is not too fierce in January, the beaches are long and golden white, the sea is warm, the people friendly, the food is Indian with a Portuguese influence, local fish in abundance and beer at the right temperature.

The resort is small, select and well run by the Benaulim staff, and with a central pool and grass area shaded with palm trees, it's ideal for relaxing on a sun bed when it gets too hot! Alternatively, you can take a short walk to the local beach where the sea and a pleasant breeze soon cools you down!

We were lucky enough to be in Goa at the



Royal Lighthouse Villas at Boat Lagoon

This year, my family had a super wonderful vacation in Phuket, Thailand. We stayed at the Royal Lighthouse Villas at Boat Lagoon and had a fantastic view of the marina. The villa itself was extremely comfortable and relaxing. At first, I was a bit apprehensive about going to Phuket, after the catastrophic tsunami that happens a few years ago, but much to my surprise, our experience in Phuket was simply the best!

Both Maa and Sumpot, Royal Phuket staff, were very helpful in helping us to book our day tours. Every tour was meticulously organized, from the time we were picked up from the villa to the time we were returned to the resort. Our trips included many different islands, James Bond Island, Phi Phi Island, Maya Bay, Khai Island, Panai Island, Hong Island and Naka Island. We also saw many towns and beaches. Even the Phuket Fantasea show was spectacular! It's no exaggeration to say that every experience for us was absolutely memorable and unique. Whether riding on a sea canoe, visiting a camel shaped island, snorkeling endlessly, exploring sea cave lagoons, every experience was definitely one of a kind. We could hardly believe how much Phuket has to offer! We are definitely looking forward to our next vacation with Royal Resorts and we would like to thank you for our awesome vacation.

Alexander & Leticia Chan

beginning of February when it is Carnival. The towns and villages all celebrate, usually on different days within a week and the resort celebrated on Tuesday evening. It was a good night with plenty of atmosphere. We were entertained by a live one-man band and Joseph the restaurant manager sang a couple of songs, he was very good, a born entertainer. 'Big John', one of the regular guests, dressed as Tina Turner and put on a hilarious performance miming to one of her recordings.

There are plenty of excursions arranged either by the resort or by one self. The world famous hippy flea market in North Goa is worth a visit as is a boat trip up the local river watching the fishermen at work and the wild life including a colony of fruit bats. Food and refreshments is served on board.

The resort is well worth a visit, many regulars return year after year and much of the credit must go to the staff who run a guest friendly operation, always on hand but never pushy. We fully recommend it to anyone visiting Goa.

Pauline and David Mitchell

Speciality Dishes Competition



With an extensive range of Local & International cuisine offered in our onsite restaurants we have found that certain dishes are extremely popular with our members. In order to win a US\$500 Credit to use at any of our Karma Royal resorts you need only match up each dish (#1 is Fish / Prawn Curry) with its position (#1-#5) and the resort where you can order it.

To enter please fill in your answers in the fields below the photos of listed dishes and return a copy along with your name, membership number & contact details by Post, Fax or E-mail to The Speciality Dishes Competition, **International Vacation Ownership Ltd, Karma Royal Building, Nr. Carrefour, Sunset Road Kuta, Bali 80361, Indonesia. Fax: + 62 361 762215, E-mail: rex@royalperspective.com**

1. The Pomfret Rawa Fry, a popular Goan dish, is No 3 and is between the Karma Kandara dish & New Season Lamb.
2. Babi Guling is pictured immediately right of the Karma Samui dish.
3. The Royal Bali Beach Club at Candidasa dish is someway right of the Royal Goan Beach Club at Monte Rio dish (which isn't immediately next to the Royal Goan Beach Club at Haathi Mahal dish which is immediately left of Prawn Trio).



DISH #1

Name of Dish

Resort Name



DISH #2

Name of Dish

Resort Name



DISH #3

Name of Dish

Resort Name



DISH #4

Name of Dish

Resort Name



DISH #5

Name of Dish

Resort Name



Trunky Kids Spot The Differences Competition

win
US\$100
CREDIT



Picture #1



Picture #2

Identify 5 differences in Picture Two and send the details along with your name, membership number & contact details to rex@royalperspective.com. The five winners of this competition will win a Trunky Club Pack including a bag, colouring book & pencils, stickers and lots of other goodies. Should the first winner drawn also name the resort where the photos have been taken they will also receive a US\$100 Credit to use in our Bali or Goan resorts on children's activities during your next stay in these areas. If you are unsure of the resort please visit our new website www.royalresorts.com.au where profiles of all of our resorts are available.

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simple - to provide you with even more holiday options and higher quality exchanges.

New features include:

- More flexible check-in and short stay bookings.
- New exchange opportunities for Points Members (e.g. K2 at Ratan Haveli).
- REXNET bonus weeks (both at Royal Resorts and external resorts worldwide)
- Discounts on excursions (e.g. Elephant Trekking, White Water Rafting)
- REXNET cruises • F&B packages

Please visit our NEW LOOK website www.royalresorts.com.au for more details and to start taking advantage of all the extras available to you now!

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